

Introduction to Abellio and Plans for Greater Anglia Presentation to London Travelwatch 13 March 2012

Jonathan Denby

Head of Corporate Affairs

Greater Anglia

Agenda







- Introduction to Abellio
- Greater Anglia franchise plans
- Update on franchise launch
- Key franchise plans



Abellio







A wholly owned subsidiary of Netherlands Railways. Based in the UK. Aimed at acquiring and operating transport concessions outside the Netherlands.

Our aim is to develop a sustainable portfolio of public transport businesses in Europe.

Our mission is to work in partnership every day to consistently exceed the expectations of our passengers and stakeholders.

Our vision is to deliver public transport services that will improve the lives of those in the communities we serve.



Our Operations across Europe



Merseyrail *

Suburban rail transport in and around Liverpool

2 Northern Rail *

Regional and suburban rail across Northern England, serving the key cities of Liverpool, Manchester, Leeds, Sheffield, York and Newcastle

3 Abellio London and Surrey

Bus operations across Central London, South London and Surrey

Greater Anglia

Regional, commuter and intercity services from London Liverpool Street to north and east London and the Greater Anglia region and Stansted Airport

5 Abellio Deutschland

Bus and rail operations in Hessen, North Rhine Westphalia and Sachsen

6 Probo Bus

Urban and suburban bus operations in Prague and the Central Bohemian region west of Prague

Netherlands Railways

Operations of our parent company in the Netherlands: core passenger rail network, regional rail and bus services Rail/Bus *

* In partnership





The Greater Anglia franchise

Greater Anglia Stansted EXPRESS

Greater Anglia Franchise: Our Aims



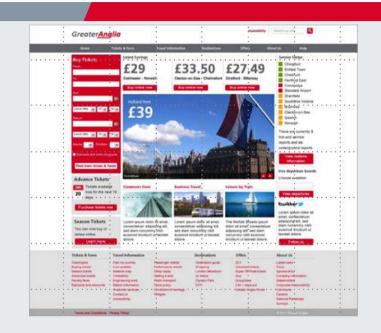
- Our aims are to provide:
 - A reliable, safe, clean and punctual rail service
 - Highest levels of customer service and care
 - Information and advice when things go wrong
 - Transparency on how we are doing in terms of performance and quality
 - Simple solutions for ticket purchasing

Highest levels of customer service and access to information



- Customer service training programme to operational staff
- Provision on 1650 PDAs to customer facing staff
- 140 additional customer service staff
- Service update screens at TfL interchanges
- Information desks in Cambridge, Norwich and Stansted Airport
- Kiosks at Bishops Stortford, Chelmsford,
 Colchester, Ipswich and Stratford
- Regular customer surveys to monitor service quality

Simple solutions for ticket purchasing







- Mobile phone application
- New, ticket machines which are more user friendly (reduced steps to purchase) by May 2012
- New website with full ticket purchase capability
- Mobile ticketing
- Print at home service

The Greater Anglia Franchise: Oyster



We will also extend Oyster Pay As You Go to:

Theobalds Grove,
Waltham Cross,
Cheshunt,
Brentwood,
Shenfield,
Broxbourne,
Rye House,
St Margarets,
Ware, and
Hertford East.

Implementation date expected to be January 2013.

Transparency of performance information and better information if things go wrong



- We will also be improving the availability of performance information to passengers
 - Performance information reported by route and posted at stations
 - Results posted regularly at local stations
- And if things go wrong
 - Service information and early warning of disruption via text and email to registered customers

Rolling stock and crowding strategy



- 92 additional carriages introduced on 11
 December gives capacity in excess of demand.
- Under utilisation allows us to make an 8 carriage reduction outside the peak on the GE mainline
- No reduction in services. No increase in crowding
- Colour coded timetables to identify crowded services
- Platform zoning to identify busy carriages at stations
- Passenger information system improvements during peak
- Deep clean of fleet

Stations and integrated transport



- Complete station refreshment programme

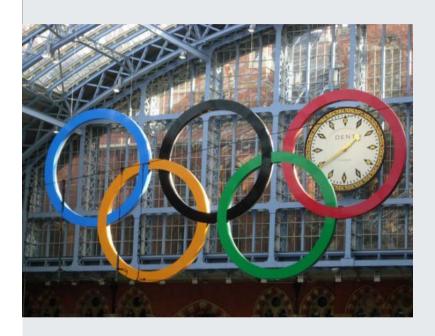
Cycling

- CyclePoint at Chelmsford for 500 bikes
- Cycle hire and storage at Norwich
- 3,000 cycle storage at Cambridge

– Car Parking:

- Additional car parking and electrical car points at 20 stations
- Decking at Shenfield and Wickford
- New bus service between Saffron Walden and Audley End: "Virtual Station"
- Introduction of Plus Cab

Olympic strategy



Dedicated team to support Olympic and Paralympic programme

- Project team of 6
- Customer service training for all agency employees
- Multilingual staff at stations

Additional fleet availability

 Additional units and heavy maintenance holiday to increase available carriages

Additional reliability

- Maintenance and driver teams to maintain service
- Extreme weather preparations

Update on franchise launch



- Franchise started on 5 February
- Franchise transition smooth, but :
 - Poor punctuality across the network in first week (due to severe winter weather) and on West Anglia in week two (infrastructure and train faults)
 - Website problems on 5/6 February
- Additional customer service staff recruited
- Employees receive new name badges, ties and scarves
- New identity applied to trains/stations
- New marketing campaign underway

Progress since the franchise launch



- First "deep cleaned" train in traffic
- Work on revised contingency plans underway
- Performance from week 3 onwards mostly very good (over 90% PPM)
- Contract for Blackberries for front-line staff being finalised
- "Inspire" customer service programme for employees underway
- DfT funding for cycle improvements
- Active liaison with key stakeholders

GEML – key franchise plans



- No changes to the timetable
- No changes to rolling stock fleet
- Oyster extension to Shenfield probably from January 2013
- Seventeen Class 321s to be refurbished
- Better information at Stratford
- New information desk at Norwich, plus kiosks at Ipswich, Colchester, Chelmsford and Stratford
- New customer panel

West Anglia – key franchise plans



- No changes to the timetable
- No changes to rolling stock fleet
- Oyster extension to Hertford East from January 2013
- Station refresh programme in partnership with TfL for WA inner stations
- Better information at Tottenham, Seven Sisters and Walthamstow
- New information desks at Bishops Stortford and Cambridge
- Station redevelopment at Cambridge
- New customer panel

Stansted EXPRESS



Impressive new and improved trains that have already raised the standard:

New type Class 379 trains now in service with improved on-board facilities including:

- Wi-Fi
- At-seat power sockets
- Air conditioning
- Enhanced luggage storage areas
- Customer information screens
- CCTV

Stansted EXPRESS



.....we have plans to:

- Improve performance and reliability
- Integrate first class travel and lounge access at the airport
- Improve overall customer service and the quality of the Stansted Express experience
- Offer a better service in 1st Class with complimentary catering and newspapers
- Improve customer information and management of disruptions
- Introduce mobile ticketing in addition to print-athome and group save

Issues for GA long franchise



- Further performance improvements
- Rolling stock upgrades
- Timetable aspirations, including capacity and journey times
- Passenger information improvements, especially during disruption
- Simpler, smarter ticket purchase
- Station presentation and security
- Infrastructure enhancements critical to timetable aspirations

Any questions?

